

Helpful Tips for Your AIM Interview

(Areas of Influence for Ministry):

Open the interview by thanking your interviewee for taking the time to meet with you. Express your gratitude and share your excitement with their willingness to help.

An example of your opening:

First of all (insert their first name) I really want to thank you for taking the time to talk with me and allowing me the opportunity to share what God has put on my heart. But before I share my vision, I would love to hear more about yours.

Then ask one of these specific questions:

1. Tell me a little bit more about what you do.
2. How did you get involved with this ministry?
Or, how did you know you were called into this specific ministry?

After they share, a natural progression should surface where they will ask you about your vision. Here is your chance to share what the Lord has birthed in your heart. Keep this part short, but be specific; make sure you express the overall mission and objective of your ministry. (Keep this part to around five minutes.)

After you share your vision, ask them if you could ask them a few questions.

May I ask you a few more specific questions now?

As long as they agree you can proceed; here are some great questions to ask in you AIM Interview:

1. Do you have any initial thoughts to what I have shared?
2. Do you see any ways that this ministry (or my gifts) might partner well with your overall mission or with your ministry?
3. Can you think of any other groups, churches, or individuals that might be interested in hearing more about this ministry or that you feel this ministry might partner well with? Or areas where my gifts might really be utilized? Do you have any advice for me as I approach ministers or other groups; what should I say to help open up more opportunities for ministry? Or ways I could better utilize this gift?

After the interview is concluded thank them again for any advice or help they offered.

Thank you again for taking the time to meet with me. I really enjoyed our conversation. I appreciate your help.

If they offered you names or ministries that they think you should contact be sure to let them know you intend on following up on them quickly.

I will be sure to get in touch with (Insert the name or ministry they recommended you contact) next week.

Things to do during the interview:

- Be engaged in what your interviewee is saying.

- Seek God's wisdom to know when to speak and when to remain silent.
- Keep accurate records from each interview.
- Keep notes of what you need to follow up on.
- Look for opportunities to minister as God leads, offer encouragement, and genuine praise for what they are doing.
- Listen.
- Look for good Godly instruction.
- Be excited.
- Be sincere.
- Be engaging.
- Know your objective...to learn...to connect.

At the end of the interview/Follow up:

- Thank them specifically for anything they shared that ministered to you.
- The next day, send them a thank you note for their time.
- When you contact their recommendation, send an email or quick note letting the know how your initial contact went.